

THE PREFERENCE FOR ROUNDING

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THE PHENOMENON

- ◎ This is funny - why?



Krifka (2007)

THE PHENOMENON

An overall (speaker? hearer?)
preference for numerical information
to be communicated in
approximate or round terms,
rather than **precisely**

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PREFERENCE FOR ROUNDING

- ◉ Dehaene & Mehler (1992): Across a wide variety of languages, round numbers used more frequently than non-round numbers
 - Attributed to use in reporting approximate quantity (cf. Krifka 2007)

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PREFERENCE FOR ROUNDING

- Approximate expression of proportion used...
 - ...concurrently with numerical %
 - A third of voters (34%) supported the proposition
 - According to a new survey, six in ten Americans (59%) read the bible at least occasionally
 - ...in same text as numerical %
 - More than a quarter of papers were marked A...
 - ...
 - According to figures released today...25.9 percent of A-level papers were awarded an A grade...
 - (Daily Telegraph 14/8/2008; cited in Williams & Power 2009)

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PREFERENCE FOR ROUNDING

- When telling the time:
 - Excuse me, can you tell me what time it is?



	<u>Analog Watch</u>	<u>Digital Watch</u>	<u>Predicted Level</u>
5x responses	98%	66%	20%

- Less rounding when precise answer hearer-relevant
(van der Henst et al. 2002)

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ROUNDING AND PROCESSING COSTS

- Van der Henst et al. (2002)

...a rounded answer...requires less processing effort for the same cognitive benefit (p. 459)

Suppose you have an appointment at 3:30 p.m. and it is 3:08. Being told 'It is 3:10' is likely to be optimally relevant: the two-minute departure from the exact time is unlikely to have any consequences, and the rounded answer is easier to process. (p 464)

- Rounded answer optimally relevant

- Krifka (2007)

We also can argue that a more coarse-grained representation of information might be cognitively less costly than a more fine-grained one

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EVIDENCE FOR PROCESSING ADVANTAGE

- Little research to date

- Mason et al. (1996): Memory for numbers in addition problems greater for round (11,000) versus non-round (11,635) numbers
 - Even when subjects tested only on first 2 digits

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RESEARCH QUESTIONS - 1

1. Can the hypothesized processing advantage for round/approximate numerical expressions be demonstrated experimentally?
2. What aspect(s) of 'processing' impacted?

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SOURCE OF PREFERENCE

- ◉ What aspect of a numerical expression causes it to be favored in this way?

100 meters >> 103 meters

10:40 >> 10:38

- Form?
- Meaning?

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SOURCE OF PREFERENCE BREVITY?

- Round numbers typically briefer (e.g. in syllables) than non-round numbers

100 vs. 103
'one hundred' vs. *'one hundred and three'*

10:40 vs. 10:38
'ten forty' vs. *'ten thirty eight'*

- Preference for rounding would reflect more general preference for shorter/simpler expressions (Grice 1975, Horn 1984)
- But...
 - 2:43 vs. 2:45; 2:16 vs. 2:15, etc.

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SOURCE OF PREFERENCE: ROUNDNESS?

- Mathematical property of number, based on divisibility properties (Jansen & Pollmann 2001)

- Single-digit multiple of:
 - 10^n (1, 10, 100, ...)
 - $5 \cdot 10^n$ (5, 50, 500, ...)
 - $2 \cdot 10^n$ (2, 20, 200, ...)
 - $2.5 \cdot 10^n$ (2.5, 25, 250, ...)

$$100 = 1 \cdot 100, 2 \cdot 50, 5 \cdot 20, 4 \cdot 25$$

$$80 = 8 \cdot 10, 4 \cdot 20$$

$$83 = \times$$

- Observed patterns would reflect advantage for numbers that have a privileged status in decimal numeral system

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SOURCE OF PREFERENCE GRANULARITY?

- Property of measurement scales
 - Measurement may be reported w.r.t. scales differing in granularity - density of points (Krifka 2007)

The distance between Amsterdam and Vienna is 1000 km

The distance between Amsterdam and Vienna is 965 km

SOURCE OF PREFERENCE GRANULARITY?

- Property of measurement scales



Scales for clock time:

...	4:21	4:22	4:23	4:24	4:25	4:26	4:27	4:28	4:29	4:30	4:31	4:32	4:33	4:34	4:35	4:36	4:37	4:38	4:39	4:40	4:41	4:42	4:43	4:44	4:45	4:46	4:47	4:48	4:49	...			
...					4:25					4:30					4:35					4:40					4:45					...			
...																	4:30											4:45					...

- Coarse granularity ≡ approximate interpretation
- Preference would reflect advantage for coarser-grained representation of measurement results
 - $4:45 >_{\text{coarse}} 4:40 >_{\text{coarse}} 4:38$

RESEARCH QUESTIONS - 2

1. Can the hypothesized processing advantage for round/approximate numerical expressions be demonstrated experimentally?
2. What aspect(s) of 'processing' impacted?
3. Is the advantage due to:
 - Numerical roundness?
 - Participation on coarse-grained scale?

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DOMAIN OF INQUIRY: CLOCK TIME

- Builds on existing work on rounding in telling time
- Multiple granularity levels
 - 15 minute, 5 minute, 1 minute
- Opportunity to tease apart relative role of granularity and roundness

4:30

Less round
Coarser scale

4:50

Rounder
Less coarse scale

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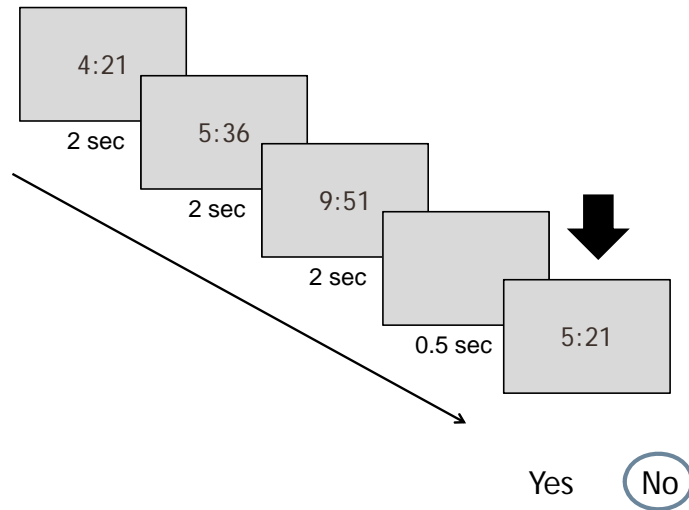
EXPERIMENT 1

Short-term memory for clock times

EXPERIMENT 1

- ◉ **Question:** Are clock times that are rounder and/or interpretable relative to coarser grained scale easier to remember?
- ◉ **Method:** Sternberg Paradigm (Sternberg 1966)
 - Sequence of times displayed
 - Probe displayed
 - Task: Was probe in sequence?
 - Measures: % Correct and Response Time

EXPERIMENT 1: PROCEDURE



EXPERIMENT 1

Stimuli

- 3 granularity levels

- Coarse: 15-minute
2:15 6:30 8:45
- Medium: 5-minute
2:10 6:25 8:40
- Fine: 1-minute
2:21 6:36 8:51

- 3 sequence lengths

- 3, 4, and 5 items

- 10 test items/cell (90 total)



Participants

- English: n=19
- Croatian: n=9
- German: n=8

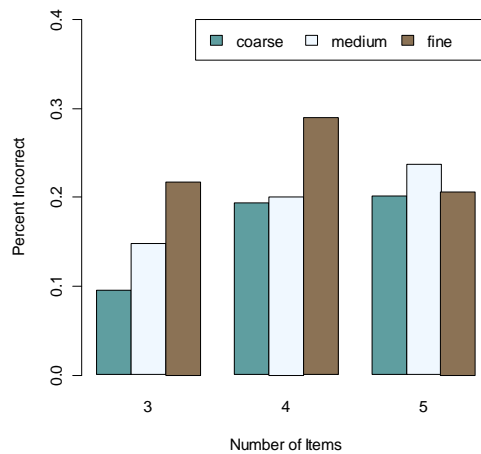
PREDICTIONS

Coarse: 2:15 } Round
 Medium: 2:10 }
 Fine: 2:21 Non-round

- Round > non-round
 - If granularity crucial: coarse > medium
 - If roundness crucial: coarse = medium

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ACCURACY



Significant effects of:

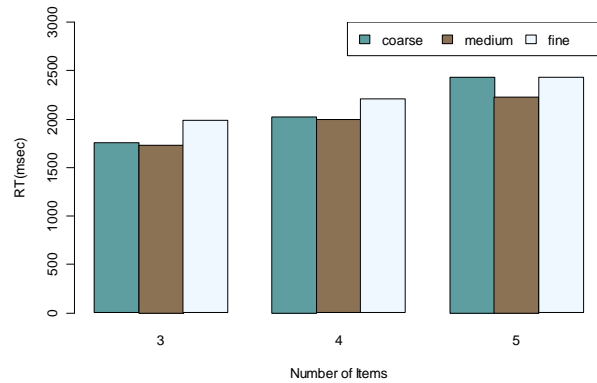
- Roundness ($p < 0.01$)
- # of items ($p < 0.05$)
- Language

Within round:

- No significant effect of granularity (coarse vs. medium)

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REACTION TIME (CORRECT)



Significant effects of:

- Roundness ($p < 0.01$), # of items ($p < 0.001$), language

Within round:

- No significant effect of granularity

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EXPERIMENT 1: SUMMARY

- Round clock times...
 - ...are recalled more accurately
 - ...elicit shorter reaction times
- No evidence (yet) for advantage of coarse granularity above and beyond that of numerical roundness
- Did task require stimuli to be encoded as times? Or as numbers?

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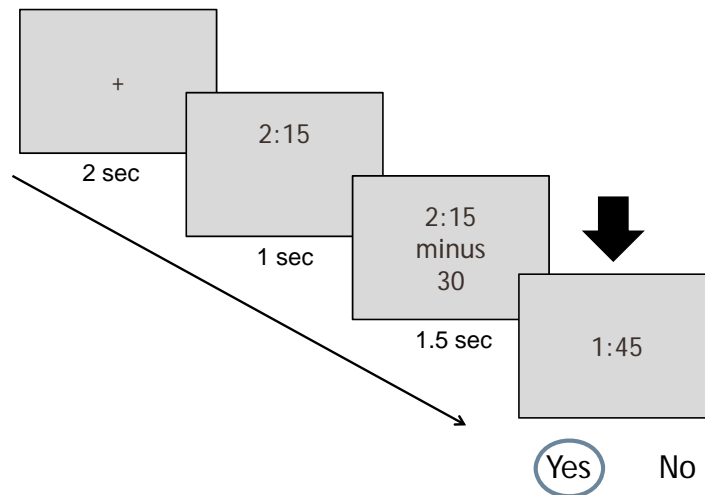
EXPERIMENT 2

Reasoning with clock times

EXPERIMENT 2

- **Question:** Are clock times that refer to a coarser grained scale easier to reason with?
 - What is 30 minutes before 2:15?
 - What is 27 minutes before 4:13?
- **Method:** Clock time addition/subtraction task
 - Addition/subtraction problem displayed
Possible answer displayed
 - Task: Is answer correct?
 - Measures: % Correct and Reaction Time

EXPERIMENT 2: PROCEDURE



EXPERIMENT 2

Stimuli

- 3 granularity levels in starting time
 - Coarse (2:15), medium (2:10), fine (2:21)
- 3 granularity levels in increment
 - Coarse (30), medium (25), fine (27)
- Addition and subtraction
- 144 items / subject (3 sessions x 48 items)
 - Items drawn randomly from list of 720 items

Sample

- German: n=22

ACCURACY

		Increment Granularity		
		Coarse	Medium	Fine
Start Granularity	Coarse	3	7	11
	Medium	9	7	15
	Fine	13	16	17

- Significant effects of Start and Increment Roundness ($p < 0.001$)
- **Within Round:** Marginal effect Start Granularity ($p = 0.09$)

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REACTION TIME (CORRECT)

		Increment Granularity		
		Coarse	Medium	Fine
Start Granularity	Coarse	809	945	1222
	Medium	940	970	1259
	Fine	1253	1293	1435

- Significant effects of Start and Increment Roundness ($p < 0.001$)
- **Within Round:** Significant effects of Start and Increment Granularity ($p < 0.01$)

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OVERALL CONCLUSIONS

- ◉ Findings support claims that rounding eases processing load for hearer
 - Easier to remember
 - Easier to reason with
- ◉ Advantage accrues not only to round numbers, but to those that occur on domain-specific coarse-grained scale
 - Differences by task
- ◉ Have not demonstrated advantage for approximate interpretation itself

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FOR THE FUTURE

- ◉ Additional aspects of 'processing':
 - Long-term memory, verification, ...
- ◉ Additional domains:
 - Proportion, number, distance, cost, ...
- ◉ Advantage of round interpretation
- ◉ Formal semantics of granularity
- ◉ Practical applications

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THANK YOU!

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